

Senior Consumer Loan Officer – Job Description Summary

Coaches' sales and support staff in identifying customer needs and in the professional approach to selling and loan funding. Operates as a full time loan officer who also supervises the daily activities of department staff and reports to department manager as needed. Coordinates activities of department staff, provides coaching, counseling and direction to personnel. Meets daily with subordinate staff to coach and support efforts towards meeting and exceeding personal and company goals. Performs duties of staff as needed. Provides general information and cross-sells loans and services. Develops and presents annual evaluations, provides daily coaching and holds regular development meetings with appropriate staff.

The complete job description covers the following topics:

- Essential duties and responsibilities
- Supervisory responsibilities
- Performance standards
- Qualification requirements
- Education and experience
- Language skills
- Mathematical skills
- Reasoning ability
- Other skills and abilities
- Physical demands
- Work environment